

## Job description Research Consultant India

A fulltime short term, work from home, assignment for 6 months

### Background

Women on Wings' mission is to take families in rural India out of poverty through economic development. Our aim is to create one million jobs for women in rural India in an economically profitable and sustainable way. Women on Wings is a foundation, established in 2007 in the Netherlands. Since May 2013 it has an office in India. Women on Wings provides professional business knowledge and mentoring to social Indian enterprises (our business partners) that employ women in rural India with a view to accelerate their growth and thereby co-creating jobs for rural women. We work with professional experts (volunteers) mainly from the Netherlands.

### Women on Wings' three core values

*"When your values are clear to you, making decisions becomes easier", Disney*

These are our three core values:

- **Equality:** we respect all, offer freedom of expression and equal opportunities
- **Living up to:** we are pro-active, have discipline, take ownership, we do what we say and we are transparent in how we work
- **Energetic:** we have strength, courage and energy for the heart of the business. We motivate, challenge and inspire each other and our partners.

### Sustainable development goals

The seventeen United Nations' Sustainable Development Goals (SDGs) are a universal call to action to end poverty, protect the planet and ensure that all people enjoy peace and prosperity. Through its work, Women on Wings contributes to SDGs:



### Main purpose of job

To search for social enterprises and collaboration possibilities in rural areas and assess whether they could be potential future business partners for Women on Wings. All with a view to co-creating jobs for women in rural India.

### Key Responsibilities

The senior researcher is the first point of contact and the beginning of the funnel for arriving at partnerships for Women on Wings. The work involves:

- Identifying and screening potential business partners based on our segmentation model through primary and secondary (desk) research
- Gathering, qualifying and validating the data on the potential partner organizations and presenting it to the team internally in a structured format
- Ensuring that adequate management information is available relating to potential and current business partners

### Job requirements

- Has at least 5 years of proven professional experience in Research
- Believes in commitment and achieving impact
- Ability to:
  - o interact on every level, from CEO to junior employees
  - o cooperate and communicate with relevant stakeholders
  - o act in an international team
  - o be flexible and set priorities

## Skills and competences

- *Strong analytical skills* – constantly analyzing a variety of factors (Why? What? When? How?)
- *Result driven*
- *Curiosity* – be passionate about delving deeper to unearth more insight
- *Proactive and self-starter* – commitment towards the work which is largely done from home
- *Excellent written and verbal communication skills* – fluent in English and Hindi
- *Listening skills and attention to detail* – the ability to ensure that information is accurately presented and reported
- *Systematic* – Check, check and check again
- *Interpersonal skills* – friendly and participative

## What we offer

- Work in an international environment
- Dynamic team
- Flexible working hours
- Be part of a journey towards an impactful social economic mission
- Fixed salary

## Reports to

Managing Director Women on Wings

## Workplace location

At least 1 day a week at the Women on Wings office, Gurgaon, rest work from home.

This vacancy is a fulltime (40 hours per week), short term, work from home, assignment for 6 months.

Please send your resume and motivation by December 31<sup>st</sup>, 2020 to: [shilpa@womenonwings.com](mailto:shilpa@womenonwings.com)  
We shall revert to you by January 10<sup>th</sup> 2021.

